



# DCA

## Welcome to Direct Consulting Associates!

Direct Consulting Associates (DCA) provides a broad range of IT Consulting and Staffing solutions including staff augmentation, temp-to-perm, and permanent placement for enterprise and healthcare IT initiatives. Whether you're an IT professional searching for that perfect opportunity or a client company looking for the very best IT talent, you can rely on DCA to help meet your goals.

Our mission is to contribute to the success of our clients by providing top IT talent solutions as well as provide a supportive culture for our consultants and employees.

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## ▶▶ Our Company

Direct Consulting Associates is a healthcare and enterprise-wide IT consulting, staff augmentation and temp-to-perm staffing firm. However, it really started over 28 years ago when Sheldon Myeroff had a vision to start an organization that could bring a high quality service to the local employment market. He opened the doors of Direct Recruiters, Inc. as an employment agency for Cleveland, Ohio. Over time, Direct Recruiters, Inc. evolved into a top executive recruitment firm for North America complete with an experienced team of Recruiters, Account Executives and Researchers.

Then the idea hit. Shel joined forces with his Managing Partners and Healthcare IT experts: Frank Myeroff, Dan Charney and Mike Silverstein to form a partnership that provides a wide variety of IT consulting and staffing solutions for healthcare facilities across the country. Together they envisioned a consulting and staffing firm that would deliver a higher level of service. Direct Consulting Associates (DCA) was born.

And since that historic day, we've made an impact. We help clients achieve their talent and project initiatives through our network of experienced healthcare IT consultants and professionals who want to enhance their careers.

DCA has a renowned and long-established sister company, Direct Recruiters, Inc. (DRI). DRI concentrates on the placement of Healthcare IT Executives, Sales, Sales Management, Marketing, Engineering, and Technical Support professionals. Visit DRI's website at [www.directrecruiters.com](http://www.directrecruiters.com).



## ▶▶ Enterprise IT Staffing

Direct Consulting Associates is your strategic IT business partner. We add value to high-tech clients because we're knowledgeable, specialize in the IT industry and offer several staffing options including Staff Augmentation, Temp-to-Perm, and Permanent Placements.

Our IT professionals available include: Project Managers, Software Developers, System Administrators, Network Administrators, Application Specialists, Program Managers, IT Trainers, QA Engineers, Developers/Builders, Report Writers, Help Desk Support, Desktop Support and Web Developers.

### ▶▶ STAFF AUGMENTATION

**Short-term talent for long-term success.**

Most organizations find themselves in need of filling in for a staff member on leave or adding to staff for a short-term project. DCA has the resources to connect you to the very best temporary IT talent who offer strategic solutions for your IT initiatives and fit seamlessly with your team and your goals.

### ▶▶ TEMP-TO-PERM PLACEMENT

**Minimize your hiring risk.**

DCA's temp-to-perm option allows you to try IT talent on a temporary basis to ensure a match with your organization, team, and culture before you hire them. Let us know about all your parameters, the size of your project or required timeline and our experienced search consultants will successfully match your needs with an exceptional temporary or contract IT professional.

### ▶▶ PERMANENT PLACEMENT

**Great connections. Great people.**

Being able to tap into a network of experienced and accomplished IT professionals brings a competitive edge to the success and growth of your organization. Our search consultants are connected to some of the best IT talent and top performers in the industry ready to make an impact to your business.

## ▶▶ Consultant Expertise

Whether you seek an individual consultant or an entire team, Direct Consulting Associates only presents the right IT talent with the exact skill sets required. We have a network of experienced and highly trained IT professionals, healthcare IT consultants and industry experts. The quality of people at DCA makes a difference in the results we achieve. Typical IT consultant titles sourced by DCA include:

- ▶▶ Project Managers
- ▶▶ Business Analysts
- ▶▶ Database Architects
- ▶▶ Clinical Application Analysts
- ▶▶ IT Trainers
- ▶▶ Program Managers
- ▶▶ QA Engineers
- ▶▶ Clinical Developers/Builders
- ▶▶ Report Writers
- ▶▶ Network Administrators
- ▶▶ System Administrators



## ▶▶ Senior Associates



**Frank Myeroff**  
**President**

Frank Myeroff, President, has built a reputation for understand and solving client needs in the IT consulting industry for over 25 years. His vast experience enables him to provide insightful consultation staffing solutions.

Frank has a reputation for outstanding client satisfaction, honest approach, and excellent follow through. He has earned the trust of clients and candidates by solving their needs. Frank is recognized for his ability to attract and deliver superstars in an expedient manner. His hands-on approach and personal attention to each of client yields immediate and measurable results.

Frank is PMP certified (Project Management Professional) and a member of PMI (Project Management Institute).

Frank attended Ohio University, is married, and has two children. He enjoys family time, watching his children in their many sporting activities, billiards and is an automobile enthusiast.

**Email: [fmyeroff@dc-associates.com](mailto:fmyeroff@dc-associates.com)**



**Tom Clark**  
**VP of Operations**

Tom serves as the Operations Manager and has extensive experience in identifying and strategically assessing business opportunities to create long-term value and growth.

Tom's experience managing high growth, multi-division, multi-billion dollar businesses is a great compliment to his military leadership experience. He is a former U.S Army Captain and Airborne Ranger that led troops in combat in the global war on terrorism. Tom then successfully built and led teams at organizations like Staples, Cardinal Health, and Cleveland Clinic. In addition, he currently serves as the Director of Supply Chain & Logistics, Military Transition and Military Leadership Excellence with our sister company, Direct Recruiters, Inc. (DRI).

Tom also has a proven track record in for-profit, nonprofit, government, publicly traded, and privately held organizations.

Tom is a member of Toastmasters International, and is a certified Lean Six Sigma Black Belt. He is a Supply Chain Services Management Officer graduate from the US Army Quartermaster Center & School, Fort Lee, Virginia. He also earned his Bachelor of Science in Business Administration from John Carroll University, Cleveland, Ohio with a dual major in Business Management and Logistics.

Tom and his wife have 2 children. Outside of work, Tom enjoys spending time with family and friends, coaching wrestling and various youth sports, golfing, and watching Ohio State Football.

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