



Welcome to Direct Consulting Associates!

Direct Consulting Associates (DCA) provides a wide variety of Healthcare IT consulting and staffing solutions for healthcare facilities across the country. Our goal is to contribute to the success of our clients by providing top talent solutions for enterprise-wide healthcare IT initiatives as well as provide a supportive culture for our consultants and employees.

Look to us for experienced builders, testers, project managers, trainers, program managers, and support professionals for Hospital IT Project Management, EMR Project Management, EMR Implementation of EPIC, Cerner, and McKesson Systems, ICD-10 and more.

Direct Consulting Associates
31330 Solon Road | Suite #4
Solon | Ohio 44139
440-996-0050

info@dc-associates.com
www.dc-associates.com





►► Our Company

Direct Consulting Associates is a healthcare IT, EMR and EHR staffing, temp-to-perm and direct placement company that serves hospitals and health systems. However, it really started over 28 years ago when Sheldon Myeroff had a vision to start an organization that could bring a high quality service to the local employment market. He opened the doors of Direct Recruiters, Inc. as an employment agency for Cleveland, Ohio. Over time, Direct Recruiters, Inc. evolved into a top executive recruitment firm for North America, complete with an experienced team of Recruiters, Account Executives and Researchers.

Then the idea hit. Shel joined forces with his Managing Partners and Healthcare IT experts, Frank Myeroff, Mike Silverstein and Dan Charney, to form a partnership that provides a wide variety of IT consulting and staffing solutions for healthcare facilities across the country. Together they envisioned a consulting and staffing firm that would deliver a higher level of service. Direct Consulting Associates (DCA) was born.

And since that historic day, we've made an impact. We help clients achieve their talent and project initiatives through our network of experienced healthcare IT consultants and professionals who want to enhance their careers.

DCA has renowned and long-established sister company, Direct Recruiters, Inc. (DRI). DRI concentrates on the placement of Healthcare IT Executives, Sales, Sales Management, Marketing, Engineering, and Technical Support professionals. Visit DRI's website at www.directrecruiters.com.



▶▶ Healthcare IT Services

Direct Consulting Associates uses a quality-focused approach to service delivery and is networked to the highest-caliber IT professionals in the market. DCA helps our clients successfully plan, build, and run their critical technology initiatives.

Our capabilities include IT staff augmentation and direct placement services; managed, project-based, and outsourced applications.

▶▶ **EPIC:**

Ambulatory, Inpatient, ClinDoc, Orders, Beacon, Rx, ADT/Prelude, Resolute HB/PB, Cadence, CPOE, Clarity, Security, Identity/EMPI, ASAP, Stork, OpTime, Willow, EMR, Radiant, HIM, MyChart

▶▶ **CERNER:**

PowerChart, PCO, Enhanced View, PowerForm, PowerNote, PowerOrder, Clinical and Nursing Documentation, ESM/ERM, SurgiNet, FirstNet, PharmNet, CPOE, CareNet, PathNet, RadNet, Discern Explorer, CCL, Core, Security

▶▶ **MEDITECH:**

ADM, EDM, ORM, PCS, CWS, MM, B/AR, EPI, AOM, MIS, PHA, RXM, OE, ITS, PCM, LAB, POM, BVM, etc...

▶▶ **ALLSCRIPTS:**

SCM, SMM, CPOE, eMAR, ClinDoc, Orders, Sunrise Access Manager, Sunrise Enterprise Registration, Sunrise Enterprise Scheduling, Sunrise Patient Financials, etc...

▶▶ **MCKESSON:**

Star, Paragon, Horizon Lab, CPOE, PMM, HED, HEO, HSM, PHS, AdminRx, ESI, HOM, Report Writer, HealthQuest, etc...

▶▶ **ADDITIONAL EXPERTISE:**

Zynx, MIDAS+, NextGen, HL7, Crystal Reports, eClinicalWorks, ICD-10, HIM, contract to hire and permanent placement opportunities

Healthcare IT Services

Typical Healthcare IT consultant titles sourced by DCA include:

- ▶▶ Project Managers
- ▶▶ Business Analysts
- ▶▶ Database Architects
- ▶▶ Clinical Application Analysts
- ▶▶ IT Trainers
- ▶▶ Program Managers
- ▶▶ QA Engineers
- ▶▶ Clinical Developers/Builders
- ▶▶ Report Writers
- ▶▶ Network Administrators
- ▶▶ System Administrators



▶ Senior Associates



Frank Myeroff
President

Frank Myeroff, President, has built a reputation for understand and solving client needs in the IT consulting industry for over 25 years. His vast experience enables him to provide insightful consultation staffing solutions.

Frank has a reputation for outstanding client satisfaction, honest approach, and excellent follow through. He has earned the trust of clients and candidates by solving their needs. Frank is recognized for his ability to attract and deliver superstars in an expedient manner. His hands-on approach and personal attention to each of client yields immediate and measurable results.

Frank is PMP certified (Project Management Professional) and a member of PMI (Project Management Institute).

Frank attended Ohio University, is married, and has two children. He enjoys family time, watching his children in their many sporting activities, billiards and is an automobile enthusiast.

Email: fmyeroff@dc-associates.com



Tom Clark
VP of Operations

Tom's recent experience in Executive Recruiting and Critical Staff Augmentation are the perfect complement to his business, healthcare, and extensive leadership experience. Tom's track record of success within the Direct Companies includes building and leading the Military Transition Practice, Military Leadership Excellence Practice, and Supply Chain & Logistics Practice areas at Direct Recruiters, Inc. over the past 2 years.

Tom is a former U.S. Army Captain and Airborne Ranger that led troops in combat in the global war on terrorism and served as a subject matter expert on logistics. After his military career, Tom successfully managed high growth, multi-division, multi-billion dollar businesses and led teams at organizations like Staples, Cardinal Health and Cleveland Clinic. He is a passionate executive level leader and is a certified Lean Six Sigma Black Belt. He has a proven track record in for-profit, nonprofit, government, publicly traded, and privately held organizations.

Tom is a Supply Chain Services Management Officer Graduate from the US Army Quartermaster Center & School, Fort Lee, Virginia and earned his Bachelor of Science in Business Administration from John Carroll University, Cleveland, Ohio with a dual major in Business Management and Logistics.

In his new role, Tom oversees the day-to-day operations and focuses on strategic planning and goal-setting to support the growth of DCA. In addition, Tom assesses new business opportunities and believes that real success is achieved by delivering exceptional results and building long-term relationships.

Email: tclark@dc-associates.com