Welcome to Direct Consulting Associates!

Direct Consulting Associates (DCA) is a healthcare IT, EMR, and EHR staffing, temp-to-perm and direct placement company that serves hospitals and health systems across the country. Our goal is to contribute to the success of our clients by providing top talent solutions for enterprise-wide healthcare IT initiatives as well as provide a supportive culture for our consultants.

View Jobs
Learn more about DCA opportunities and team up with great clients. Go to www.dc-associates.com and click on the View Jobs link.

Submit Resume
We invite you to upload your resume for current and future opportunities. Go to www.dc-associates.com and click on the Submit Resume link.

Job Alert
Sign up to receive Job Alert notifications. Go to www.dc-associates.com > Consultants > Job Alert.

Direct Consulting Associates
31330 Solon Road | Suite #4
Solon | Ohio 44139
440-996-0050
info@dc-associates.com
www.dc-associates.com

▶▶ Our Company

Direct Consulting Associates is a healthcare IT, EMR and EHR staffing, temp-to-perm and direct placement company that serves hospitals and health systems. However, it really started over 28 years ago when Sheldon Myeroff had a vision to start an organization that could bring a high quality service to the local employment market. He opened the doors of Direct Recruiters, Inc. as an employment agency for Cleveland, Ohio. Over time, Direct Recruiters, Inc. evolved into a top executive recruitment firm for North America, complete with an experienced team of Recruiters, Account Executives and Researchers.

Then the idea hit. Shel joined forces with his Managing Partners and Healthcare IT experts, Frank Myeroff, Mike Silverstein and Dan Charney, to form a partnership that provides a wide variety of IT consulting and staffing solutions for healthcare facilities across the country. Together they envisioned a consulting and staffing firm that would deliver a higher level of service. Direct Consulting Associates (DCA) was born.

And since that historic day, we've made an impact. We help clients achieve their talent and project initiatives through our network of experienced healthcare IT consultants and professionals who want to enhance their careers.

DCA has renowned and long-established sister company, Direct Recruiters, Inc. (DRI). DRI concentrates on the placement of Healthcare IT Executives, Sales, Sales Management, Marketing, Engineering, and Technical Support professionals. Visit DRI's website at www.directrecruiters.com.

DCA

▶▶ What more can you expect from working with DCA?

You can expect a solid plan to ensure that you reach maximum professional performance while working for DCA:

Flexibility:
A benefit of partnering with DCA is that we are flexible to help you meet your career goals by matching the project to your personal preferences.

- ▶▶ Contractor: Per hourly rate on a W-2
- ▶▶ Contractor: Per hourly rate on a 1099
- ▶▶ Full Time: Ability to work as a full-time contractor with DCA

▶▶ Why DCA?

Direct Consulting Associates' founding principles revolve around providing you with the best consultant experience possible.

When you work as a consultant for DCA, you are a valued team member and not just a skill set or number to us. We strive to help you meet both your personal and professional goals. We offer you access to expert IT recruitment professionals and valuable resources and tools to help you be successful on the job.

DCA will connect you with exceptional opportunities at healthcare facilities across the country. Engagements center on EMR/EHR, revenue cycle management, ambulatory management, patient management and compliance-driven IT needs including ICD-10, HIPAA, and Meaningful Use. Primary practice areas include:

- ▶▶ Epic
- ▶▶ Cerner
- ▶▶ Allscripts
- ▶▶ McKesson
- ▶▶ Meditech

Performance Reviews:
Contractors are charged with the task of hitting the ground running on a project and assuming the role as a subject matter expert. This can yield high rates of compensation while also bringing about heightened sensitivity of your job performance. DCA will provide feedback on your role through bi-monthly performance reviews. These reviews will help you understand how you are performing within your technical role as well as if there are any non-technical issues. In addition, we will share with you any feedback from your project manager. This information is critical in ensuring that you are viewed as a top performer and key to your project's success. Once you are viewed as a top performer on the project, your manager will be more apt to provide you with an excellent reference or possible extension.

Long-Term Relationships:
DCA provides a seamless transition from one project to the next. We do this by constant communication and our 45-day process. We will be speaking with your manager 45 days before your end-date to determine whether you will be extended or ending your assignment. We will use these 45 days to submit your credentials to our network of national opportunities that match your career interests.

Exit Reference:
DCA understands that your reputation is the most valuable asset you have as a contractor. We will be contacting your manager during the 45-day process to gather an in-depth reference of your performance on the project. Each project that you complete with DCA will contribute in building a quality submittal package that will allow you to be more desirable as a candidate for future opportunities

▶▶ Healthcare IT Services

Direct Consulting Associates uses a quality-focused approach to service delivery and is networked to the highest-caliber IT professionals in the market. DCA helps our clients successfully plan, build, and run their critical technology initiatives.

Our capabilities include IT staff augmentation and direct placement services; managed, project-based, and outsourced applications.

▶▶ **EPIC:**
Ambulatory, Inpatient, ClinDoc, Orders, Beacon, Rx, ADT/Prelude, Resolute HB/PB, Cadence, CPOE, Clarity, Security, Identity/EMPI, ASAP, Stork, OpTime, Willow, EMR, Radiant, HIM, MyChart

▶▶ **CERNER:**
PowerChart, PCO, Enhanced View, PowerForm, PowerNote, PowerOrder, Clinical and Nursing Documentation, ESM/ERM, SurgiNet, FirstNet, PharmNet, CPOE, CareNet, PathNet, RadNet, Discern Explorer, CCL, Core, Security

▶▶ **MEDITECH:**
ADM, EDM, ORM, PCS, CWS, MM, B/AR, EPI, AOM, MIS, PHA, RXM, OE, ITS, PCM, LAB, POM, BVM, etc…

▶▶ **ALLSCRIPTS:**
SCM, SMM, CPOE, eMAR, ClinDoc, Orders, Sunrise Access Manager, Sunrise Enterprise Registration, Sunrise Enterprise Scheduling, Sunrise Patient Financials, etc…

▶▶ **MCKESSON:**
Star, Paragon, Horizon Lab, CPOE, PMM, HED, HEO, HSM, PHS, AdminRx, ESI, HOM, Report Writer, HealthQuest, etc…

▶▶ **ADDITIONAL EXPERTISE:**
Zynx, MIDAS+, NextGen, HL7, Crystal Reports, eClinicalWorks, ICD-10, HIM, contract to hire and permanent placement opportunities

▶▶ Consultant Expertise

Typical Healthcare IT consultant titles sourced by DCA include:

▶▶ Project Managers	▶▶ Clinical Application Analysts	▶▶ QA Engineers	▶▶ Network Administrators
▶▶ Business Analysts	▶▶ IT Trainers	▶▶ Clinical Developers/Builders	▶▶ System Administrators
▶▶ Database Architects	▶▶ Program Managers	▶▶ Report Writers	

▶▶ Senior Associates

Frank Myeroff
President

Frank Myeroff, President, has built a reputation for understand and solving client needs in the IT consulting industry for over 25 years. His vast experience enables him to provide insightful consultation staffing solutions.

Frank has a reputation for outstanding client satisfaction, honest approach, and excellent follow through. He has earned the trust of clients and candidates by solving their needs. Frank is recognized for his ability to attract and deliver superstars in an expedient manner. His hands-on approach and personal attention to each of client yields immediate and measurable results.

Frank is PMP certified (Project Management Professional) and a member of PMI (Project Management Institute).

Frank attended Ohio University, is married, and has two children. He enjoys family time, watching his children in their many sporting activities, billiards and is an automobile enthusiast.

Email: fmyeroff@dc-associates.com

Tom Clark
VP of Operations

Tom's recent experience in Executive Recruiting and Critical Staff Augmentation are the perfect complement to his business, healthcare, and extensive leadership experience. Tom's track record of success within the Direct Companies includes building and leading the Military Transition Practice, Military Leadership Excellence Practice, and Supply Chain & Logistics Practice areas at Direct Recruiters, Inc. over the past 2 years.

Tom is a former U.S. Army Captain and Airborne Ranger that led troops in combat in the global war on terrorism and served as a subject matter expert on logistics. After his military career, Tom successfully managed high growth, multi-division, multi-billion dollar businesses and led teams at organizations like Staples, Cardinal Health and Cleveland Clinic. He is a passionate executive level leader and is a certified Lean Six Sigma Black Belt. He has a proven track record in for-profit, nonprofit, government, publicly traded, and privately held organizations.

Tom is a Supply Chain Services Management Officer Graduate from the US Army Quartermaster Center & School, Fort Lee, Virginia and earned his Bachelor of Science in Business Administration from John Carroll University, Cleveland, Ohio with a dual major in Business Management and Logistics.

In his new role, Tom oversees the day-to-day operations and focuses on strategic planning and goal-setting to support the growth of DCA. In addition, Tom assesses new business opportunities and believes that real success is achieved by delivering exceptional results and building long-term relationships.

Email: tclark@dc-associates.com